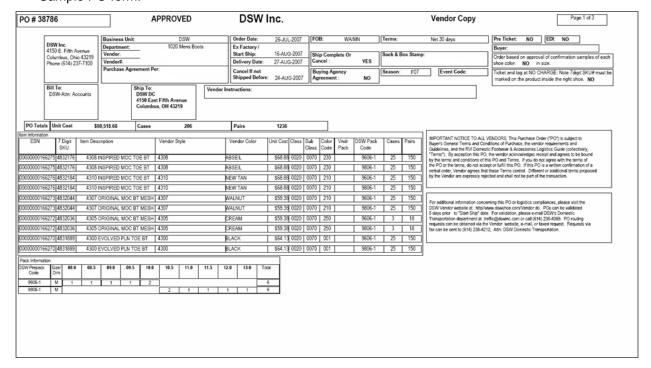


2.0 Purchase Order (PO) Requirements

2.1 General Instructions

- Buyers do not provide any copies of PO. Purchase Order Management (POM) team provides initial copy of PO for confirmation of details.
 - Business unit name (DSW, DSW Leased, & DSW.com)
 - Vendor name
 - Company buyer's name
 - Season of the PO/item (i.e. "F09" = Fall 2009)
 - o Item order, delivery, start-ship, and cancellation dates
 - PO number
 - PO commercial and freight terms (terms used to specify invoice and freight payment methods)
 - Vendor item style number and color description for confirmation
 - Unit cost (Company cost for the item), added to PO at point of sale.
 - Size run and packing instructions
 - Prepack code (when indicated on order)
- Sample PO form:





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2.1 General Instructions (cont'd)

- Vendors must provide Purchase Order Management Team (POM) with the correct vendor style
 name/number and NRF color code of the merchandise for entry into the Company PO system
 within 20 business days following receipt of the PDF approval copy of the PO by the vendor.
 This information can be forwarded to the Company via email. Failure to provide this information
 within 20 business days may result in a chargeback.
- UPC enabled vendors must ensure the transmission of corresponding UPC codes for PO items either directly to DSW (832 Direct) or to an on-line catalog (GXS or Intertrade) within the same time period. Failure to load this information within 20 business days may result in a chargeback.
- Additionally, the Company will request that all UPC enabled vendors establish a data trading
 agreement that allows the use of the vendor's UPC codes for PO merchandise. EDI/Vendor
 Compliance will contact the vendors requesting access to their online UPC catalog (GXS,
 InterTrade) data. UPC code information can be transmitted to DSW via 832 Direct transmission.
 The specifications for the 832 Direct transmission are in the EDI section of the DSW Vendor
 Website.
- On POs sourced to a UPC enabled vendor merchandise must be labeled with the vendor's UPC tag.
- Following receipt of vendor style ID, NRF color, and description of merchandise the Company will send the vendor a final copy of the PO (see sample above) via email and/or the 850 EDI transmission of the PO. The final copy/850 are the only documents to be used for fulfillment of a Company's order. Final copies will contain the following information, but it is not inclusive. DSW style number and SKU number which are added to PO after receipt of vendor item description, color description, style, and color number.
- Vendors need to ensure all shoe boxes are labeled with the vendor's internal UPC bar-coded tag
 which matches the Company and vendor's style and color. (See section 3 page 1 for a sample of
 UPC code label.)
- The Company may request that merchandise be shipped pre-ticketed with retail price labels supplied by the vendor (typically non-EDI vendors). Preticketing instructions are found on the PO in the vendor instruction section. Any questions concerning preticketing requests should be directed to POM EDI/Vendor Compliance Department
 DSW POM VendorCompliance@dswinc.com.



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- When pre-ticketing merchandise, the vendor will apply all retail price tickets prior to merchandise shipment. Questions concerning price tickets and/or placement instructions need to be addressed to DSW POM Vendor Compliance DSW POM VendorCompliance@dswinc.com.
- Any exceptions to PO preparation or packing instructions/specifications need to be approved, in writing, by the Buyer team prior to merchandise shipment.

2.1 General Instructions (cont'd)

- Vendor style and/or color substitutions are not permitted without the prior approval of the Company Buyer.
- Terms and Conditions of Purchase are outlined on the reverse side of the PO. Additional copies
 of the PO terms and conditions can be obtained by visiting the Company's vendor website at:
 http://www.dswinc.com/vendors.jsp.
- The Company uses five buying unit designators to identify the responsible entity for PO sourcing:
 - 1. 29 indicates DSW stores
 - 2. 41 indicates DSW-Affiliated Brands
 - 3. **58** indicates DSW.com
 - 4. 65 indicates DSW Affiliated Brands

The Company buyer is responsible for indicating the correct buying unit on the PO.

2.2 Merchandise Configuration Types (Packing & Ticketing Methods)

- The Company specifies three types of merchandise packing configurations; 1 prepacked or musical (solid style, color, and assorted sizes merchandise), 2 closeout/closeout-take all (mix of vendor prepacked and single style, color, and size merchandise), and 3 unit based (solid style, color, size, and dimension). The Company PO will indicate merchandise packing instructions by size and quantity in the "Pack Code" and "Size Run" sections. Questions concerning specific merchandise configuration will need to be forwarded to the EDI/Vendor Compliance team prior to merchandise shipment.
- Merchandise from different orders, styles, or colors cannot be configured in the same shipping carton and may be subject to chargeback.
- Any merchandise (accessories or footwear) requiring shipping cartons smaller than the
 Company's accepted dimensions need to be masterpacked into larger cartons per Section 3.2



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and 4.1. All questions regarding this requirement need to be addressed to the Company's Vendor Relation team.

 Vendors receiving orders without any merchandise configuration instructions need to notify the appropriate Purchase Order Management (POM) Specialist.